

Step-By-Step Solar Water Heating

1. Contact Salem Electric for a solar water heating packet.
2. Contact contractor to get bid(s). Bids must be on a Salem Electric Bid Sheet.
3. Call Salem Electric to arrange a bid review, sign the necessary forms, and select the rebate (\$600) or loan option.
4. Contact contractor to schedule the installation.
5. When completed, contractor sends invoice to member and Salem Electric.
6. Salem Electric calls member to schedule an inspection.
7. Salem Electric inspects work to verify compliance with specifications.
8. Salem Electric notifies contractor if corrections are necessary.
9. Corrections are completed (at no cost to the member). Salem Electric re-inspects the system.
10. Work passes final inspection. Salem Electric issues incentive check to contractor or, if participating in the loan program, Salem Electric will notify West Coast Bank to proceed with the loan.

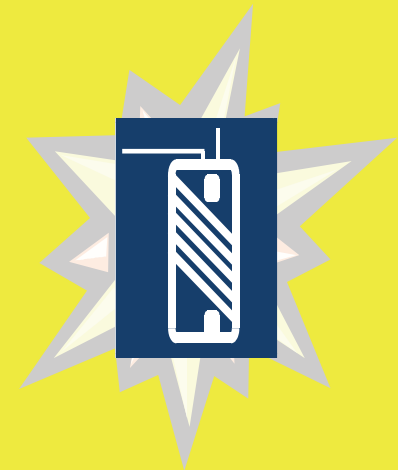


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Bright Way Solar Water Heating Program

**5% INTEREST
LOANS UP TO
\$7,500
OR
\$600 Rebate**



Solar Water Heating Advantage



- Costs less to operate than conventional water heaters.
- High efficiency with no flames, fumes or flues.
- Transfers heat from the sun to heat your water.
- May qualify for a tax credit up to \$1,500 from the State of Oregon.

Eligibility Requirements

- Single-family residence located in Salem Electric's service area.
- Must have an existing electric water heater.
- The system must meet the "Bright Way" requirements.
- Contractors must be certified through the State of Oregon. For the most current list of certified contractors visit energy.state.or.us/renew/solar/contr03.pdf

Options

Participants are eligible for a \$600 rebate or a 5% interest loan (\$7,500 maximum), through West Coast Bank, with a one to five year term; SE pays \$50 of the

\$100 loan fee. If a solar system is installed in conjunction with the Salem Electric Heat Pump or WeatherWise programs the maximum loan amount is \$10,000.

Benefits

- Lower your water heating cost by saving an average of 2,000 kWh annually (\$136 per year).
- Better for the environment.
- After installation, the system will be inspected by Salem Electric to verify program compliance.
- Dealers/contractors have been trained and certified through the "Bright Way" program.